



INCLUSIVE FINANCE IN RURAL AREAS

Crédit Agricole Group's dedicated
microfinance fund

2023



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THE FIR FUND, A SHARED ADVENTURE



Véronique FAUJOUR,
Managing Director

The FIR, launched in 2018, has been a real adventure. Firstly for the Grameen Crédit Agricole Foundation, which was launching a fund for the first time, but also for the Crédit Agricole regional banks, Amundi and CA Assurances, which were also participating for the first time in a fund dedicated to rural areas in developing countries. I would therefore like to thank them warmly for their capacity to undertake and move forward together.

I'm also pleased to see that the FIR is being deployed favorably. This is all the more important at a time when everything is accelerating.

From this point of view, developing countries are in the front line: they are harder hit by the climate crisis, so they have a greater need for solutions and funding. Faced with these changes, the FIR aims to be a forerunner.

Lastly, this experience of the FIR has enabled the Foundation to build up its skills and experience of funds, enabling us to launch a new fund dedicated to women and climate adaption at the end of 2024.

Thanks once again to the Crédit Agricole regional banks, Amundi and CA Assurances for their participation and support from the outset.

UNDERTAKE AND MOVE
FORWARD TOGETHER

THE FIR FUND: CRÉDIT AGRICOLE'S INCLUSIVE FINANCE FUND

A brief history

Drawing on its own experience, the Grameen Crédit Agricole Foundation is creating the "Inclusive Finance in Rural Areas" (FIR) fund in 2018 to provide Crédit Agricole Group entities with a specific fund for inclusive finance around the world.

That same year, Crédit Agricole promoted the fund to the regional banks, and from the outset 21 of them took part in its financing, along with Amundi and CA Assurances.



A dual objective

The FIR fund is an Article 9 fund with a dual objective:

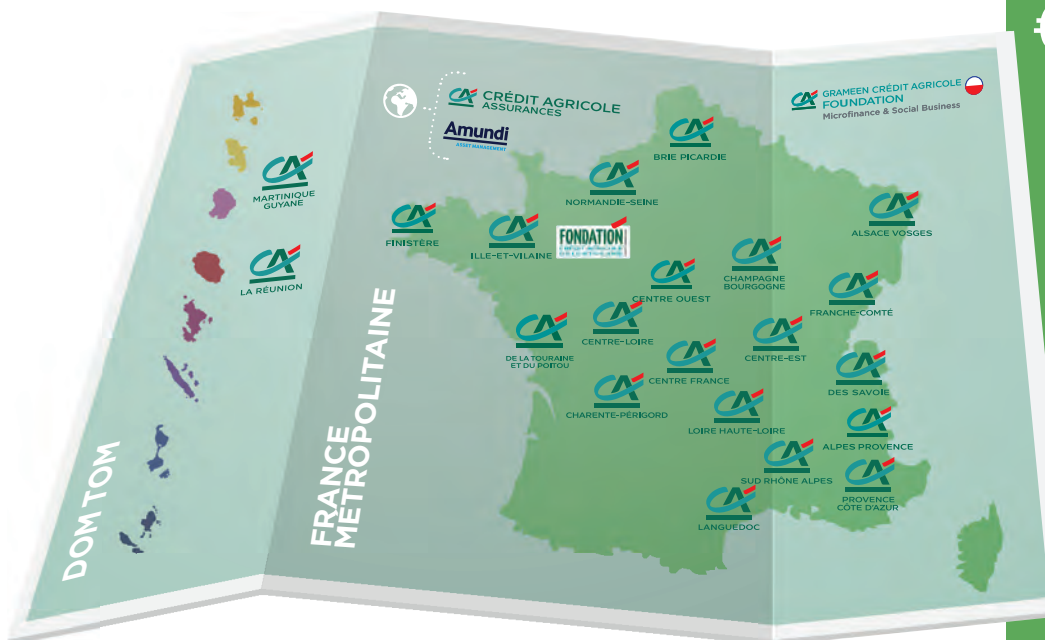
- respect the principles of responsible finance by providing services tailored to the needs of rural populations, particularly women,
- generate a positive impact through financial inclusion.

As of 31 December 2023, the fund financed 8 microfinance institutions **in 8 countries in Sub-Saharan Africa, Eastern Europe, Central Asia and South-East Asia**. It had outstanding loans of EUR 8,350,000, representing 80% of the deployment of its assets.

These institutions in turn finance micro-entrepreneurs, 67% of whom are women, 75% of whom are located in rural areas and 37% of whom are farmers.

Map of Fund investors

By the end of December 2023, Amundi, CA Assurances and more than half of Crédit Agricole's regional banks had invested in the FIR fund.



HISTORY SINCE 2018



13

PARTNERS IN
12 COUNTRIES



€17.8 MILLION

at end September 2004
and

0 PAYMENT
DEFAULT

A STABLE PERFORMANCE



€9,909.408

net value per share (class A),
stable since the investments
made in 2018.



29,208

FINAL
BORROWERS*

*Estimate of the final borrowers financed by the MFI partners who can be attributed to financing from the FIR fund according to their relative weight in the MFI partner's balance sheet.

GRAMEEN CREDIT AGRICOLE FOUNDATION

AT THE ORIGIN OF THE FIR

This project, which is emblematic of inclusive finance, was launched at the initiative of the Grameen Crédit Agricole Foundation. ("Grameen Credit Agricole")

Its mission: to help combat poverty through financial inclusion

Grameen Credit Agricole was born out of a meeting of two cultures: that of Professor Yunus, the Nobel Peace Prize winner behind microcredit, and that of Crédit Agricole. Two cultures with the same vision: **lending to the most vulnerable to create jobs and generate sustainable income for the benefit of all.**

For 15 years, Grameen Crédit Agricole has been working to reduce poverty worldwide by supporting its partners in the field (microfinance institutions, social enterprises) and by strengthening its cooperation with institutional players. To achieve this, we are working to improve the financial inclusion of the most vulnerable.

Distinctive positioning

We are active in 36 countries on 3 continents, helping the most vulnerable populations:



WOMEN IN RURAL AREAS

Rural women are often excluded from the banking system, yet they represent an economic force for their community and for the local economy as a whole.



IN DEVELOPING COUNTRIES

41% of the Foundation's investments are in developing countries.



WITH FINANCING IN LOCAL CURRENCY

The Foundation protects its partners from currency risks. 90% of loans are granted in local currency, compared with an average of 35% for peer organisations.



THE FIR FUND

A FUND THAT IS BEARING FRUIT

In 2023, the FIR increased its investment to finance microentrepreneurs

Since the FIR fund was managed by Inn pact Fund Management S.A. ("Innpact"), its new AIFM (Alternative Investment Fund Manager), it has been able to grant 7 new loans to microfinance institutions in 2023, enabling it to achieve a very good asset deployment rate (83%).

What is financed: in December 2023, investments were directed by microfinance institutions towards the agriculture (44%), trade (25%) and real estate (5%) sectors. 15% was used by microentrepreneurs to purchase consumer goods.

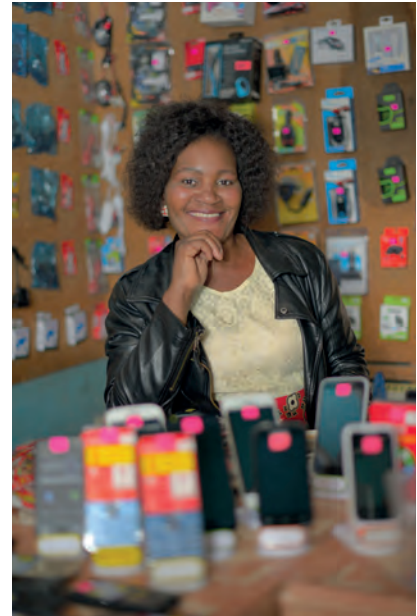
The FIR is part of Grameen Crédit Agricole ecosystem

The FIR fund works in synergy with the other initiatives that Grameen Crédit Agricole is carrying out within the Crédit Agricole Group, such as the Banquiers Solidaires programme, which enables Group employees to take part in skills volunteering assignments.

The FIR complies with best practice in terms of sustainability and investor protection

The FIR fund is an "Article 9 fund" as defined by the European SFDR (*Sustainable Finance Disclosure Regulation*). This classification enables investors to identify funds whose primary objective is sustainability and which pursue an environmental or social objective. The Article 9 status is entirely in line with the fund's social objective, which is to contribute to the fight against poverty by providing access to financial services tailored to rural communities.

The FIR contributes to 4 of the United Nations' Sustainable Development Goals (SDGs)



8 MICROFINANCE INSTITUTIONS



815,527
ACTIVE BORROWERS



66% WOMEN



73%
IN RURAL AREAS



3 CONTINENTS

THE 8 MICROFINANCE INSTITUTIONS

CONCRETELY

Thanks to its investments in the microfinance institutions Pahal India and AMZ Zambia, the FIR fund is growing. By the end of 2023, it was established in Eastern Europe, the Caucasus, Central Asia, South Asia and sub-Saharan Africa. In 2024, the fund continued to rebalance its presence towards Africa.

MIKRA - BOSNIA AND HERZEGOVINA

19,183 clients
Average loan: **€1,618**
63% are women
62% live in rural areas
84% ALINUS* score



LAZIKA - GEORGIA

9,369 clients
Average loan: **€2,170**
48% are women
73% live in rural areas
61% ALINUS* score



ACF - ASIAN CREDIT FUND - KAZAKHSTAN

41,840 clients
Average loan: **€1,152**
63% are women
92% live in rural areas
86% ALINUS* score



OXUS - KYRGYZSTAN

11,139 clients
Average loan: **€1,003**
56% are women
68% live in rural areas
97% ALINUS* score



PRIMA FINANTARE - MOLDOVA

3,169 clients
Average loan: **€2,345**
52% are women
70% live in rural areas
73% ALINUS* score



FURUZ - TAJIKISTAN

6,695 clients
Average loan: **€1,315**
34% are women
84% live in rural areas
56% ALINUS* score



AMZ - ZAMBIA

163,156 clients
Average loan: **€77**
54% are women
87% live in rural areas
73% ALINUS* score



PAHAL - INDIA

560,675 clients
Average loan: **€291**
98% are women
56% live in rural areas
79% ALINUS* score



*Social and environmental due diligence tool developed by SPTF+CERISE, created by and for investors committed to managing social and environmental performance.

A MODEL OF STABILITY

FINANCIAL AND SOCIAL IMPACT

Rigorous selection criteria

The FIR selects MFIs on the basis of the following fundamentals:

- compliance with financial and social eligibility criteria (maturity, financial and social performance),
- balanced financial and social performance objectives,
- protecting clients by providing accessible, honest and transparent financial services and preventing the risk of over-indebtedness.

Solid processes

The FIR finances microfinance institutions that respect the principles of integrated, inclusive and responsible finance.

Regulated by the CSSF

In 2023, the fund worked actively with its manager Inn pact AIMF to ensure compliance with the new LCB-FT directives and SFDR regulations. It complies with the applicable investor protection regulations.

Supported by the Grameen Crédit Agricole Foundation

The FIR fund was created in 2018 on the initiative of the Foundation. As the Foundation is a global player in the inclusive finance sector, the FIR fund benefits from its reputation and the comprehensive support that the Foundation offers its partners.

In consultation with the SPTF

FIR has developed its social and environmental performance management methods in consultation with its peers within the Social Performance Task Force (SPTF), a leading industry association in this field.



AN EXCELLENT ALINUS SCORE

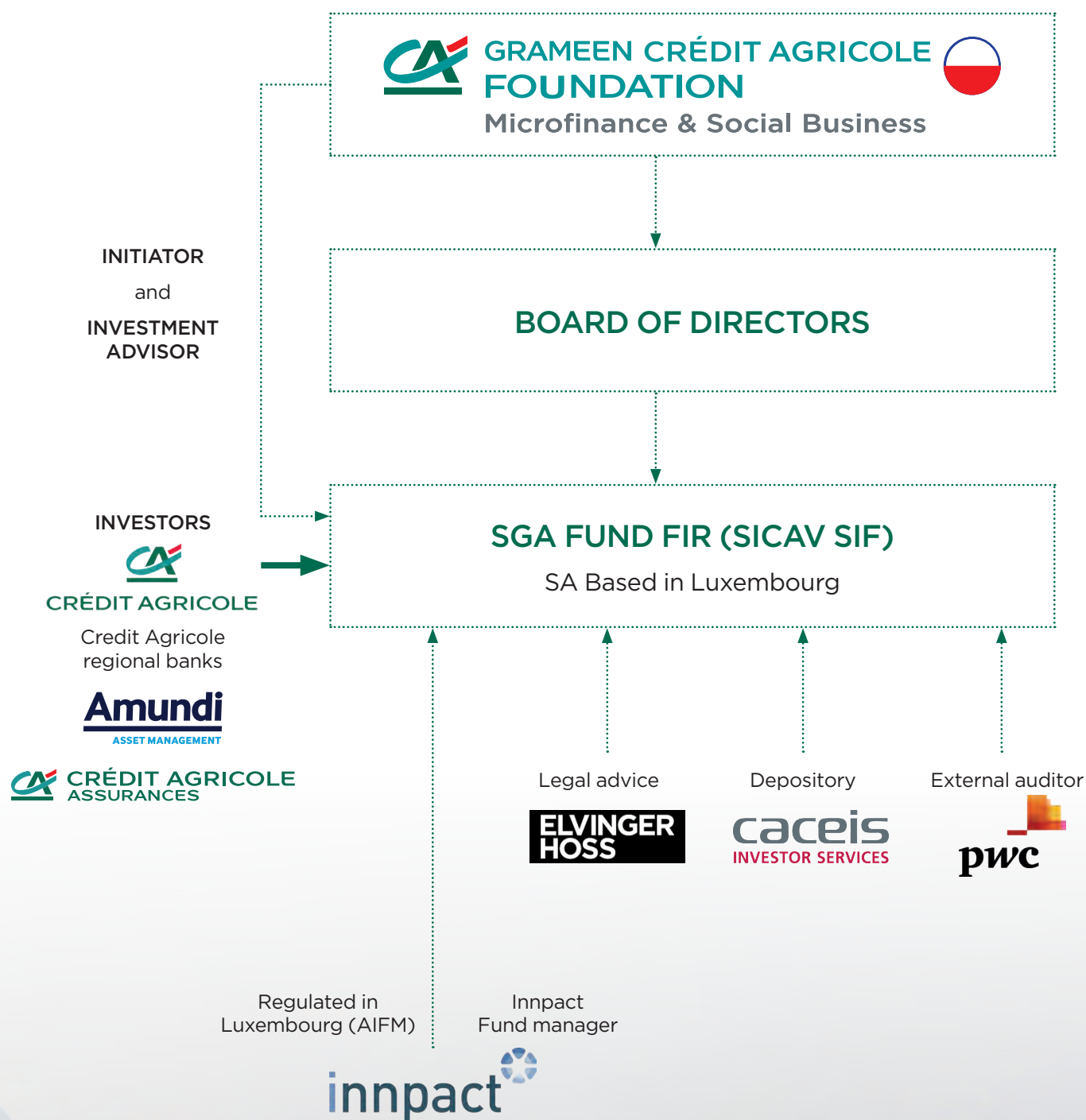
6/8 MFIs have an excellent ALINUS score (reflecting a solid ability to put their social mission into practice).



ECOSYSTEM

RESILIENT AND SUSTAINABLE

Initiated and advised by Grameen Crédit Agricole, the FIR is guided and supervised by its Board of Directors, managed by Innpact and audited by PwC. It benefits from the services of CACEIS Bank Luxembourg and legal advice from Elvinger Hoss Prussen. The FIR ecosystem promotes the financing of high-impact projects. The Credit Agricole regional banks, Amundi and CA ASSURANCES contribute to its financing.



SUBSCRIBING TO THE FIR FUND

PRACTICAL INFORMATION AND LEGAL NOTICES



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FEES - SUBSCRIPTION CONDITIONS

Minimum initial subscription amount: €300,000
(subject to change subject to conditions)

Minimum additional subscription amount: €10,000

Front-end load: N/A

Redemption fee: 3% of the NAV if redeemed within 12 months of subscription; 2% if redeemed within 24 months and 1% if redeemed within 36 months; no redemption fee after the 3rd year.

For further information on risks, fees and conditions, you should obtain and read the Fund's Offering Memorandum (and refer in particular to sections "16 Fees and Charges" and "17 Risk disclosures" of the FIR).

RISKS

The FIR carries a risk of market fluctuation and capital loss. There is no capital guarantee and investors may not recover the initial amount invested.

The recommended investment horizon is long-term.

The risks inherent in the FIR are as follows:

- risks associated with investments in developing countries,
- specific risks relating to transactions in securities not listed on a stock exchange or traded on a regulated market,
- specific risks relating to debt or equity transactions,
- Risks specific to indirect investments,
- Currency risks.

LEGAL INFORMATION

The performances presented in this document are net of fees (excluding any subscription and redemption fees/commissions). Past performance is no guarantee of future performance. The Offering Memorandum and the latest annual report, as well as Net asset values are available in English free of charge on request from Innpace at 5 Rue Jean Bertels, L-2311 Luxembourg.

This marketing document is published by Grameen Credit Agricole Fund ("the Fund"), a Luxembourg société d'investissement à capital variable («SICAV»), in accordance with the law of 10 August 1915 on commercial companies. The Fund is a Specialised Investment Fund ("SIF") under Luxembourg law in accordance with the law of 13 February 2007 amended and qualifies as an Alternative Investment Fund ("AIF") as defined by the law of 12 July 2013 on Investment Fund Managers. Alternatives as amended. The SICAV is registered with the Luxembourg Registre de Commerce et des Sociétés under number B172879.

This document is not sufficient to enable investors to commit to acquiring shares in the Fund and is not intended to constitute an offer or an invitation to subscribe for shares in the Fund. The information presented in this document should not be taken as a reference and does not include certain essential information about the Fund, including important information and risk factors relating to an investment in the Fund, and is subject to change without notice. In the event of any conflict between the information contained in this document and that contained in the Fund's Offering Memorandum, the information in the Fund's Offering Memorandum shall prevail and replace that contained in this document.

FINANCIAL STATEMENTS

BALANCE SHEET (IN €)

ASSETS	2023	2022
Financial fixed assets	8,350,000	2,645,178
Financial debts	8,350,000	2,645,178
Cash at bank	1,608,806	7,200,462
Interest receivable	32,598	16,598
VAT receivable	13,617	-
Other receivables and prepayments	11,914	16,426
TOTAL ASSETS	10,016,014	9,878,664
LIABILITIES	2023	2022
Investment Advisory fees, AIFM fees and Management fees	89,809	116 114
Administration and domiciliation fees	46,850	42,850
Depositary fees	9,785	9,716
Professional fees	34,182	18,727
Subscription tax and VAT due	1,377	978
Other expenses	16,250	17,368
Other accounts payable	93,065	29,431
TOTAL LIABILITIES	291,317	235,184
NET ASSETS	9,724,696	9,643,480

STATEMENT (IN €)

INCOME	2023	2022
Bank interest	164,678	18,228
Interest and other financial income	238,503	228,413
TOTAL INCOME	403,181	246,641
EXPENSES	2023	2022
Investment Adviso fees	145,195	145,314
AIFM	65,684	64,173
Administration and domiciliation fees	30,090	29,950
Depositary fees	5,868	6,063
Advisory fees	-	15,228
Legal fees	-	22,664
Professional fees	42,074	27,402
Subscription tax	964	978
Other expenses	22,739	20,667
TOTAL EXPENSES	312,614	332,439
Net (loss) / profit from operations	90,567	(85,798)
Net realised gain / (loss) on foreign exchange	(2,850)	6,505
Movements in net unrealised profit on investments	(6 501)	6,662
CHANGE IN NET ASSETS AS A RESULT OF OPERATIONS	81,216	(72 631)



IMPORTANT INFORMATION

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Innpact is the Alternative Investment Fund Manager ("AIFM") as defined by the law of 12 July 2013, whose registered office is at 5 Rue Jean Bertels, L2311 Luxembourg and authorised by the Commission de Surveillance du Secteur Financier (CSSF).

Innpact is registered with the Registre de Commerce et des Sociétés in Luxembourg under number B134935. (CACEIS Bank, Luxembourg Branch acts as Administrative Agent and Custodian of the Fund) and Grameen Crédit Agricole Microfinance Foundation is the exclusive investment advisor of the Fund.

The FIR is a sub-fund registered for distribution in France exclusively to professional investors, in accordance with Directive 2014/65/EUR of the European Parliament. and of the Council of Europe of 15 May 2014 on markets in financial instruments ("MIFID II"). A professional investor is an investor who has the experience, knowledge and expertise to make their own investment decisions and to assess the risks of an investment.

It must meet the criteria set out in Annex II of MIFID II (i.e. credit institutions, investment firms other authorised or regulated financial institutions), insurance companies, collective investment schemes and their management companies, pension funds and their management

companies, commodities traders and derivatives on them, local companies and other institutional investors).

If you are not and do not qualify as professional investor, this Fund and this presentation are not intended for you.

This Fund may not be offered or sold, directly or indirectly, to or for the account or benefit of a "U.S. Person", as defined in the SEC's Regulation S (Part 230.902 17 CFR 230.903), available at the following address <https://www.sec.gov/about/laws/secrulesregs.htm>

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the future. Please consult your financial and tax advisor. This Fund and sub-funds present a risk of market and capital loss. FIR does not offer a capital guarantee and you may not get back the initial amount invested. There is no guarantee that the investment objective will be achieved or that there will be a return on investment.

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Microfinance & Social Business